दि न्यू इन्डिया एश्योरन्स कंपनी लिमिटेड
THE NEW INDIA ASSURANCE COMPANY LTD.
पंजीकृत एवं प्रधान कार्यालय : न्यू इन्डिया एश्योरन्स बिल्डिंग, 87, महात्मा गांधी मार्ग, फोर्ट, मुंबई - 400001
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CIRCULAR

HO/HEALTH/2012 / ZBO.ADMN:46
November 7, 2012

ALL R.O.s

Re: Revision in commission/brokerage under
Individual Health Insurance Policies

Reference is invited to our Circular No. HO/HEALTH/CIR.NO.03/2012-13/IBD:ADMN:HO:2012:30 dated 19.7.2012 in connection with underwriting of group health insurance policies.

Under the same circular we had mentioned revision in commission structure applicable to Individual Health Insurance Policies. Now it has been decided to amend the commission / brokerage as under:-

Age Group	Commission/Brokerage %
Insured up to the age of 35yrs	15%
Between 36 to 45yrs	12%
Between 46 to 60yrs	10%
Above 60yrs	5%

The above Commission structure shall come into effect from 24th September, 2012.

You are, therefore, advised to inform all your operating offices about the above changes.

(SEGAR SAMPATHKUMAR)
GENERAL MANAGER

C.C.:- 1] Internal Audit Dept., H.O.
2] I.T. Dept., H./O.: For necessary changes